

An aerial photograph of a regatta in Barcelona, Spain. Numerous sailboats with white sails are scattered across the blue sea. In the background, the city skyline and mountains are visible under a cloudy sky. A red pennant shape is overlaid in the top left corner, and a red rectangular frame is around the text in the bottom left.

**BUSINESS
YACHT
CLUB**
BARCELONA

**A PRIVILEGED
MEETING**



Business Yacht Club
Nautical Corporate Events Since 2004

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About Business Yacht Club

SPECIALISTS IN CORPORATE EVENTS SINCE 2004
GROUPS OF UP TO 400 PAX
OWNS A PRIVATE FLEET IN CENTRAL BARCELONA

BOATS IN PERFECT CONDITION

Enjoy your experience on the sea on board new, comfortable and elegant sailing boats

ATTENTION TO DETAIL

At Business Yacht Club, we take care of every detail to offer you a perfect nautical experience, from the first moment of the event to the very last. International staff

CITY CENTER

We are located in the center of the city. The Port Olimpic is accessible by public or private transportation



**BUSINESS
YACHT
CLUB**
BARCELONA

Your Trusted Provider



Business Yacht Club | member of:



Business Yacht Club is not an agency or a nautical intermediary, it is a consolidated sailing club, specialized in nautical events and incentives

WHAT WE OFFER

1



TEAM BUILDING REGATTA

up to 55 pax | 3h program
identical sailing boats

2



INCENTIVE REGATTA

up to 400 pax | 3h program
cruising sailing boats

3



SAILING TOUR

up to 400 pax | 3h program
cruising sailing boats

1

Team Building Regatta Characteristics

A race between identical sailing regattas boats to feel the thrill of a fast regatta

Choose this activity if you are searching participation, challenge, sporty activities

5 PAX per boat + instructor

Boat: J/Boats J80

<http://www.jboats.com/j80>



1

Team Building Regatta Price: 118 €

Date: All the year

Time: Morning or Afternoon

Duration: 3 hours

Participants: 8-55 Pax

Where: Barcelona, Port Olimpic

Price: 118 € + VAT per person

Includes: Fleet of sailing boats, skippers, 1 committee boat, organization and logistics of the regatta, hostesses, briefing on meteorological and racing rules, sparkling white wine in crystal glasses for all participants, medals for the winning team.

NO PREVIOUS EXPERIENCE NEEDED

3HOUR PROGRAM

- **Arrival** of clients, meeting point in front of the sailing boats
- **Welcome briefing, team building,** weather forecast and technical regatta briefing, formation of groups and introduction to skipper, **security briefing** and then leaving port
- The **regattas** take place on windward leeward circuits. We'll do a minimum of 3 races. **Objective: maximum participation**
- **Returning o port & Celebration of the winning team** with white sparkling wine served in crystal glasses for all participants. **Medals for the winning team**

2

Incentive Regatta Characteristics

A race on new and fully equipped
cruising sailing boats

Choose this activity if you want a
prestigious event on big and
comfortable cruising sailing boats

8 Pax per boat +instructor

Type of boats (10-15 meters):

Beneteau Oceanis 41.1

Beneteau Oceanis 38.1

Beneteau First 36.7

Beneteau Oceanis 35.1

Hanse 345





2

Incentive Regatta Price: 118€

Date: All the year

Time: Morning or Afternoon

Duration: 3 hours

Participants: 8 - 400 Pax

Where: Barcelona, Port Olimpic

Price up to 150pax: 118 € + VAT
per person

Price from 151 to 400pax:
145€ + VAT per person

Includes: Fleet of sailing boats, skippers, 1 committee boat, organization and logistics of the regatta, hostesses, briefing on meteorological and racing rules, sparkling white wine in crystal glasses for all participants, medals for the winning team.

NO PREVIOUS EXPERIENCE NEEDED

3HOUR PROGRAM

- **Arrival** of clients, meeting point in front of the sailing boats
- **Welcome briefing, team building,** weather forecast and technical regatta briefing, formation of groups and introduction to skipper, **security briefing** and then leaving port
- The **regattas** take place on windward leeward circuits. We'll do a minimum of 3 races. **Objective: maximum participation**
- **Returning o port & Celebration of the winning team** with white sparkling wine served in crystal glasses for all participants. **Medals for the winning team**

3

Sailing Tour Characteristics

You will enjoy Barcelona from the most exclusive point of view while sailing with the wind, and you can pilot the boat and participate in all the tasks

Choose this activity if you want a relaxed and chilling activity

8 Pax per boat average + instructor

Type of boats (10-15 meters)

Beneteau Oceanis 41.1

Beneteau Oceanis 38.1

Beneteau First 36.7

Beneteau Oceanis 35.1

Hanse 345



3

Sailing Tour Price: 90€

Enjoy Barcelona
from the Sea

Date: All the year
Time: Morning or Afternoon
Duration: 3 hours
Participants: 8-400 Pax
Where: Barcelona, Port Olimpic

Price: 90 € + VAT per person
Includes: Sailing boats, skippers, organization and logistics, hostesses, welcome briefing, briefing on security and weather forecast, Snack Box (chips, olives and nuts) water and bottles of sparkling white wine on board.
Price: 90€ + VAT per person

PROGRAM

up to 400 pax
3 hour program
on cruising boats

- **Welcome briefing**, skipper presentation and embark on sailing boats. During the sailing tour, our clients will enjoy the sightseeing highlights of **Barcelona from the sea**: Sagrada Familia, Tibidabo, the beaches and all Barcelona skyline.
- White sparkling wine onboard for all participants. Possibility of steering the sailing boat or simply **relaxing, sunbathing and swimming**

Sailing Options



ONE WAY

Start and finish your activity in 2 different Barcelona harbours.

Add a transfer to your sailing activity. Marina Port Vell, Marina Vela and others.

LOCATIONS

Our base port is Barcelona, but we organise events in Sitges, Palamós, Valencia, Cambrils, Masnou. With the Business Yacht Club quality guaranteed.

TREASURE HUNT

A funny and participative activity to mix sailing and treasure hunt.

Play with the GPS of your smartphone to discover the prize.

BIG BOATS (CATAMARANS& GULETS)

We can offer big catamarans to follow the sailing events from the water.

MULTI-DAY RACE PROGRAMS

If you want to dive deep into a sailing race we'll prepare you a personalised training program with indoor spaces and professional coaches.



Personalize your event

PACK PREMIUM

- Customisation of boats with flags
- Photographer on board the race committee
- Premium ceremony with premium champagne
- Premium medals and trophy

PACK LUXURY

- Customisation of the entire event
- Photographer on extra RIB boat with skipper
- Photocall 4 meters * 2 meters
- Olympic Podium
- Premium ceremony with premium champagne

PACK SAILOR

- Backpack, gloves, polo, cap.



PICA PICA PREMIUM DURING WINNER CELEBRATION

It includes:

Water, soft drinks, beer and cava

Mixed croquettes

Fried calamari rings

Chicken nuggets

Mozzarella cheese with tomatoes and basil skewers

Mini pizzas, fresh baked products and vegetable rolls

Price: 19 € + VAT per person



PICA PICA PREMIUM ABOARD

It includes:

Iberian Ham

Mixed Iberian sausages

National and international cheese selection

Foie Gras

Homemade bakery products

Chips and nuts

Fresh fruit

Water, soft drinks, beer and cava

Price: 30 € + VAT per person

French Champagne 50 € + VAT per bottle

Catering

Venues

LUNCH, DINNER & PARTY
OUR SUGGESTIONS

- **Marina Port Vell**
- **Marina Vela**
- **RNCB**
- **Cangrejo Loco**
- **Bestial**
- **Arola**

Let us know and we will find the location, restaurant and menu to celebrate your event.



The Business Yacht Club Team

HEIDI NIEDERMAIR



MICHELE FRANCHI



INSTRUCTORS



Let's Talk



EMAIL ADDRESS

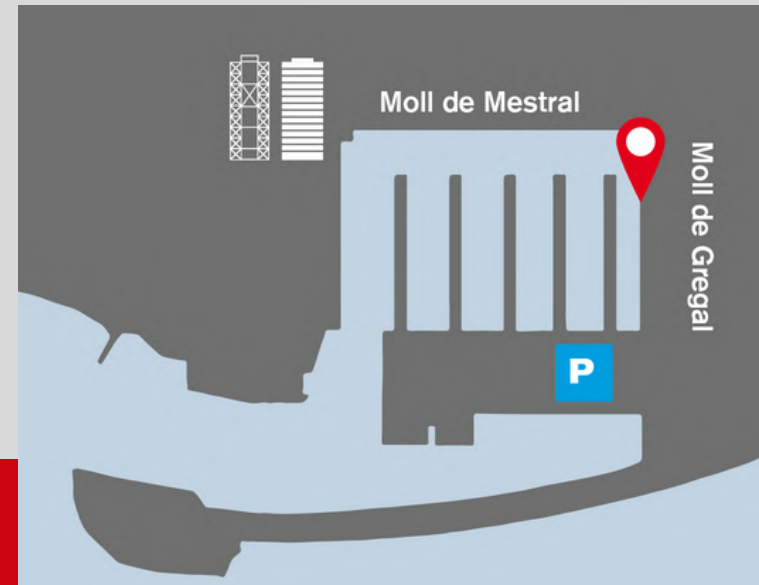
info@business-yachtclub.com

PHONE NUMBER

+34 610 766 511

MEETING POINT

Barcelona | Port Olímpic
Moll de Gregal 18



General conditions

**BUSINESS
YACHT
CLUB**
BARCELONA

● PAYMENT CONDITIONS

We accept payments made by bank transfer. All events must be paid for in advance, 50% upon booking and 50% 2 weeks prior to the event.s that can be used as lectures.

● CANCELLATION POLICIES

Should an event be cancelled by Business Yacht Club Barcelona due to unsuitable weather conditions or any other unforeseen circumstance, we will reschedule the event. If this is not possible, full refund will be given. Cancellations made by the client up to 24 hours after the payment has been made, will be refunded in full except when the date of cancellation is within 5 working days of the actual booked activity date.

Cancellation fees are as follows.

Up to 1 week before any activity is subject to a 100%

Up to 2 weeks before any activity are subject to a 50%

Up to 30 days before any activity are subject to a 15%

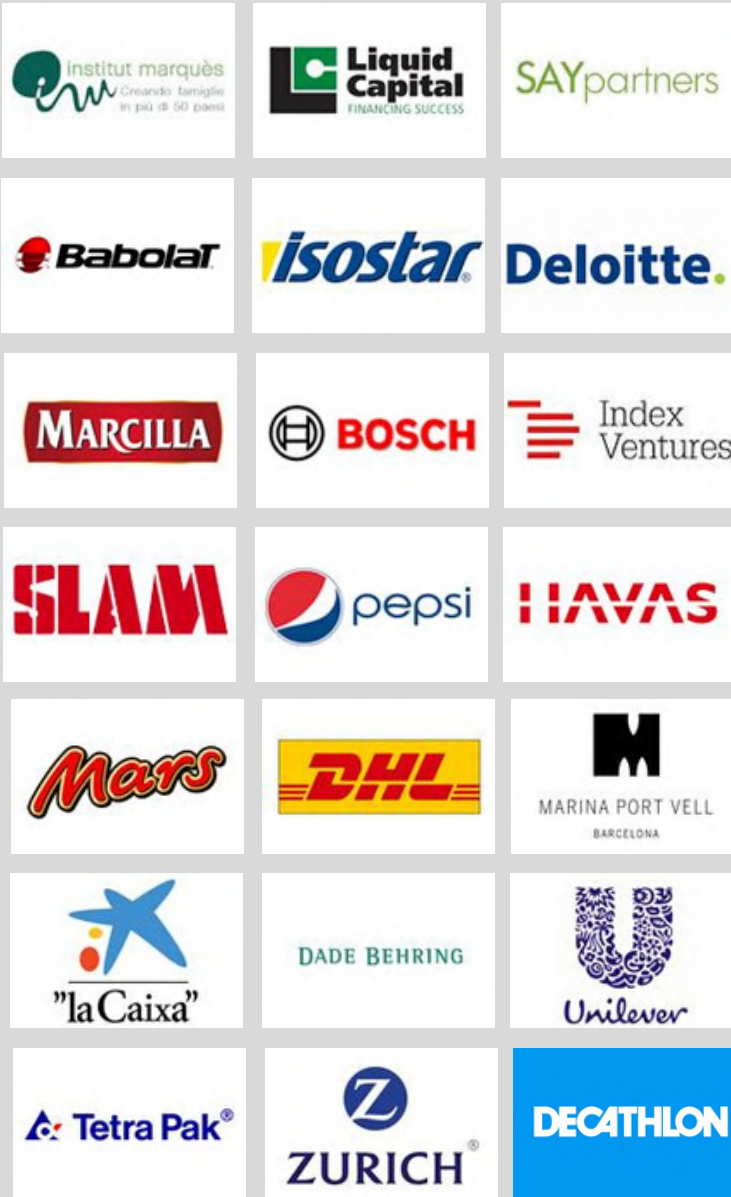
Clients are asked to verify these terms at the time of booking.

● BOOKING RESTRICTIONS

Pregnant women, families with children under 12 and people with physical disabilities need to inform our staff before confirming the booking.

www.business-yachtclub.com

COMPANIES THAT TRUSTED US



WE LOOK FORWARD TO
WELCOMING YOU ABOARD

Thank you!